

# **Exhibitor Guide Spring 2025**

### **Butterdome Craft Sale**

Welcome to the Signatures family of shows! Thank you for joining us. Please take a moment to review this guide to ensure a successful show experience and to take advantage of advance pricing options.

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### **Show Details**

Show Website <u>Butterdome.com</u>

Show Manager Francine Leduc | <u>fleduc@signatures.ca</u>
Show Location Butterdome | University of Alberta

11440 87 Avenue NW Edmonton, AB | T6G 1C9

### Key Dates & Times

Thursday, May 1<sup>st</sup> Move – in from 10 a.m. to 6 p.m. Set – up until 8 p.m.

Friday, May 2<sup>nd</sup> 10 a.m. to 9 p.m. Saturday, May 3<sup>rd</sup> 10 a.m. to 6 p.m.

Sunday, May 4<sup>th</sup> 10 a.m. to 5 p.m. | **Move-out from 5 p.m. until 10 p.m.** 

### Building Access Times for Exhibitors

Friday <u>only</u> 8 a.m. Saturday and Sunday 9 a.m.

#### Admission Prices

General Admission \$8.00 | Seniors (65+) \$6.00 | Free for ages 17 and under. University of Alberta students (with valid ONE card) \$5.00 | 50% off General Admission after 5 p.m. on Friday. Customers may pick up a free re-admission ticket at the show.

### Complimentary Tickets - New Change

New this year, all artisans will be emailed 6 complimentary tickets automatically on April 10<sup>th</sup>, 2025. You will not need to request them through a form this year. Your 6 complimentary tickets will be emailed to you without request. All exhibitors are entitled to six (6) complimentary admission tickets to the show. You are encouraged to use these tickets as a marketing tool to promote attendance at the event by running giveaways on social media or through other channels.

#### Discounted Artisan Tickets

All artisans can purchase 50% off general admission tickets. These tickets must be purchased two weeks prior to the show, no later than **April 17**<sup>th</sup>, **2025** using <u>this link</u>.

### Show Suppliers

\*Global Convention Services - Display/Electrical/Material Handling - www.globalconvention.ca

\*Account login & ordering information will be emailed to you directly by Global Convention Services.

### Scam/Phishing Emails

Beware of fraudulent emails falsely associated with Signatures Shows. These scams often request urgent information, offer the likes of attendee lists, exhibitor directory listings or travel/accommodation discounts and include suspicious links. Official event communications will <u>only</u> be sent from @signatures.ca or @globalconvention.ca domains. If you receive a suspicious email, please contact <u>info@signatures.ca</u> to verify its legitimacy.



### Parking Info

Paid parking is available onsite at the Butterdome and is managed by the University of Alberta Parking Services. Access to parking in any of the U of A lots is available on a first-come, first-served basis; single or multi-day parking passes are <u>not</u> available.

**Varsity Parking** is exclusively reserved for exhibitors with oversized vehicles and trailers; all other vehicles will be refused access to this lot. For more information on parking, please refer to the **Parking Information Sheet**.

#### **Booth Location**

Booth location assignments will <u>not</u> be provided in advance. You will receive your booth number on set-up day after completing the move-in steps outlined below. **Show suppliers do not require your booth location when making your arrangements**; this information will be provided to them by Show Management prior to move-in.

#### Move-In and Move-out

For exhibitors bringing their goods to the show, you will be issued a *Move-In Pass* that will include instructions on accessing the facility loading area, approximately two (2) weeks before the show. This pass needs to be printed and displayed on the dash of your vehicle on move-in day.

For exhibitors shipping their goods & display to the show, you may arrive any time after 10 a.m. to set-up your booth. Your crates and/or pallets will be moved to a storage area by Global Convention Services at the conclusion of set-up. For more information on shipping, please refer to the **Shipping Information Sheet**.

\*IMPORTANT\* Persons under the age of 15 are <u>NOT</u> permitted in the exhibit hall during move-in <u>or</u> move-out for liability and safety reasons. Our onsite staff will be enforcing this rule – please plan for childcare in advance.

### Move-in Steps

- Upon arriving at the Butterdome, follow the directives of our onsite attendants and proceed to the building's West move-in doors.
- Unload your vehicle as quickly as possible in the loading area and move your vehicle to a parking lot.
  - Note: The maximum time allowed at the loading doors is thirty (30) minutes; after this time, vehicles must be moved to one of the available lots.
- After moving your vehicle, you will be provided with a ticket to register your arrival with Show Management at which point you will receive your booth number and exhibitor badges.
- Dolly your goods to your booth and unload them immediately. Do not take more than one (1) show dolly or remove a dolly from circulation by leaving your goods on it.
- Return the dolly to the loading area and then proceed to set up your booth.

Attention: If your goods/display need to be set-up in stages, you must unload your show dolly, return it to the loading area, so other can have access while you work in your booth. When you are ready to continue bringing over your goods, you may take another dolly. A limited number of dollies are supplied through Global Convention Services for exhibitor use, but you are strongly encouraged to bring your own dolly if possible. Doing so greatly speeds up the move-in and move-out process for everyone. We are not able to provide labor to assist setting up your booth; as such, it is very important you bring your own help if required.

The loading area closes at 6 p.m. and all goods must be unloaded from your vehicle by this time; set-up continues until 8 p.m. Please notify us if, for any reason, you will not be arriving by your scheduled time on move-in day; any booths remaining empty by 6 p.m. on Thursday, May 1<sup>st</sup> may be reassigned at the discretion of Show Management without compensation to the exhibitor.



The show opens at **10 a.m.** on **Friday**, **May 2**<sup>nd</sup>, please ensure you allow yourself enough time to complete your booth display by 9:30 a.m. on opening day. **Friday morning move-ins will not be permitted**.

### Re-Stocking

You may re-stock daily before the show opens to the public (see pg. 1 for *Building Access Times*). The building will be accessible through the West move-in doors; you will have until fifteen (15) minutes prior to show open each day to complete your re-stocking. *Move-in doors are to remain closed*, <u>without exception</u>, <u>during all show hours to prevent cool air and wind from entering the building</u>.

#### Deliveries at the Show

You may arrange for courier companies to deliver packages to the main entrance area during show hours. Our staff will sign for any pre-paid deliveries and deliver them to your booth. If the delivery is not pre-paid, we will notify you of the courier's arrival. Be sure to include **Butterdome Spring Craft Sale** in your addressing labels.

If your courier cannot guarantee the delivery of your package during show hours, we recommend sending it to your hotel (indicate the Guest Name and Room #) or to pick it up at the courier's office yourself.

### Move-out Steps

Booth teardown begins <u>after</u> the show closing announcement at **5 p.m**. on **Sunday**, **May 4**<sup>th</sup>. Exhibitors are not permitted to begin tearing down their displays or loading out stock before the show closes to the public.

- Dismantle your display completely in your booth space, pack your goods for transport and leave them in your booth. Do <u>not</u> take a show dolly to tear down on.
- Proceed to the Admissions Area and a show staff member will inspect your booth for compliance.
  - After inspection, you will be provided with a *Move-out Ticket*. This ticket is required to gain
    access to the move-out doors and will <u>not</u> be issued if your booth is not ready to move-out.
- Bring your vehicle around to the West move-out doors and line-up in the queue for access. An
  attendant will be on hand directing traffic as space becomes available.
  - DO NOT join the queue until you have received your Move-out Ticket. Those who join the line
    without a ticket will need to exit the line and rejoin the back of the queue.
- Take a show dolly and load your vehicle as quickly as possible.
- Return the dolly to the loading area.
- Move your vehicle away from the move-out doors.
- ALTERNATIVE: You may move-out through the East side doors however, you may not use any of the Global Convention Services dollies. Materials must be either hand-carried or transported using your own small dollies. There are stairs on this side of the building and a wheelchair ramp. There is a 10-minute loading zone in front of the building. Please obey all traffic regulations. The elevator cannot be used to move-out.

**PLEASE NOTE:** There is only one (1) area on the west side which can accommodate long trailers and oversized vehicles; wait times for access to this space will be longer, but we will do our best to get everyone out as quickly as possible.

### Booth Display Requirements

Your booth includes 8' high black drape along the back and side(s), and 750 watts of electricity. You must supply your own display equipment, additional crossbars, floor coverings, lights and other items required for your setup. Rental equipment is available through Global Convention Services and can be ordered online <a href="here">here</a>.



**Tables and chairs** are not included with your booth. Tabletop displays that do not incorporate a design element are not permitted. A professional looking display will increase your sales potential at the show.

**Backdrops are required in all booths**. The booth draping can be integrated into your display but must not be considered the main visual element of your backdrop.

**Floor covering** is <u>not</u> required within your booth area. If you have a floor covering, it should be adhered to the show floor using high-adhesion, double-sided cloth tape common to trade shows which leaves almost no residue. You may bring rent floor coverings from <u>Global Convention Services</u> if desired.

**Booth draping** is provided. Fire-resistant black draping is 8' high and will be installed along the back and two (2) sides for aisle booths <u>or</u> the back and one (1) side for corner booths.

**Crossbars** holding the draping are not weight-bearing and therefore cannot be used as supports for hard walls, grids, or shelving. Lightweight items may be hung from the crossbars with S-Hooks. You may rent additional crossbars to mount lighting or additional drape from <u>Global Convention Services</u>.

**Signage** is required to identify your company and your booth number sign (provided by Show Management) must be visible. All signs in your booth must be professional in appearance and cannot exceed 8' in height. Handwritten or fluorescent signs are not acceptable.

**Lighting is required**, as some of the overhead lighting will be off to create ambiance. You may bring your own lighting or rent additional lighting from <u>Global Convention Services</u> to ensure your display is sufficiently lit to display and showcase your products. LED lighting is recommended.

<u>Show Management reserves the right to request improvements to your display.</u> If you are unsure whether your display meets our requirements, please email us and we will happily review and provide feedback.

#### Booth Sizes

Exhibitors with hard wall displays, grid displays, or an assortment of tables, please be aware that the inside dimensions of the booths are smaller than the assigned display space to accommodate posts, crossbars, and electrical cables measuring approximately 3 inches in diameter. Display equipment such as racks, stools/chairs, desks, hangers, etc. may not protrude into an aisle as it is a fire code violation which impedes traffic flow and causes corresponding safety concerns.

Contracted Size	Actual Size
10' x 10'	9'9" deep x 9'9" wide
10' x 15'	9'9" deep x 14'9" wide
10' x 20'	9'9" deep x 19'9" wide

### Storage

Storage space for overstock is limited, so plan to incorporate storage within your booth or to restock in the mornings. Please remove empty plastic packing bins or boxes to your vehicles and trailers for storage. Fire panels, pull stations, and fire exits must never be blocked or impeded by storage. Empty boxes are not permitted in storage areas, as they present a fire hazard.



### Security

Security controls are in place to prevent thefts during set-up, show hours, and overnight, but we require full cooperation from all exhibitors to ensure these measures are effective. The following guidelines should be observed at all times, including during move-in and move-out:

- \* Keep your booth always attended.
- \* Wear your exhibitor badge at all times.
- \* If you have any problems or observe any unusual activity, please notify Show Management immediately.
- \* Non-exhibitors are not permitted in show storage areas at any time, for any reason.
- \* Do not leave any valuables or cash in your booth unattended at any time during the show <u>or</u> overnight.
- \* Place a night sheet or another type of barrier, such as netting, across your booth entrance overnight.
- \* Stay in your booth for a few minutes after the show closes each night to allow time for all customers to leave the hall. The hall must be vacated no later than thirty (30) minutes after closing each night.

Signatures cannot assume responsibility for any losses incurred from shoplifting, pilferage, or any other causes. We reserve the right to inspect any box or crate that is removed from the exhibit hall.

#### Exhibitor Services

Exhibitors enjoy complimentary material handling for shipments, discounted hotel rates and free listing on our show website with a product image (if provided). **Note: Any requests for changes to web gallery listings must be received, no later than, 30 days before the show.** 

### Exhibitor Identification – For you and staff working in the booth only!

Each booth will be provided up to four (4) Exhibitor Badges containing the name of the artisan/staff and their company. Additional badges can be purchased for \$10.00/each. Badges are only for people working in your booth and must always be worn during show hours. Exhibitor badges may not be given to family or friends to visit the show, please use the complimentary admission tickets for this purpose. All exhibitors will receive 6 tickets by email. See Complimentary Ticket Section to order additional tickets (if required). Blank badges with only a company name will not be printed.

Please order your badges for the show using the <u>online order form</u> by **April 17**<sup>th</sup>, **2025**. Additional badges may not be available on site and badges are not transferable.

#### Wi-Fi

Free Wi-Fi is available at the University of Alberta by connecting to the **Guest@UofA** network and agreeing to the terms of service. This is an unsecured network and may not be accepted by all point-of-sale (POS) devices depending on the built in security settings. Some exhibitors opt to use cellular hotspots instead of relying on Wi-Fi; we recommend contacting your service provider to upgrade your data allowance in advance of the show if required.

#### Customer Services

Show customers enjoy free re-admission for the duration of the show, onsite ATM, a convenient concession located within the exhibit hall and access to our onsite feature area.



#### Event Promotion & Social Media

Signatures Shows conducts extensive advertising, promotion, and public relations campaigns prior to the show. In addition to this, we expect our exhibitors to help promote the show in their respective communities and audiences as this leads to stronger attendance, increased overall sales, and a healthy handmade community.

Social media marketing is an effective tool to reach a large audience quickly, but to reach as many potential customers as possible we also need your involvement. Here are a few simple steps that can make a huge difference for the show and your results there:

- Contact your existing customers and invite them to attend the Butterdome Craft Sale to see your new works. Email them the show information and/or encourage them to purchase their tickets in advance (ticket discount promotions are often available in the weeks leading up to the show!)
- Share your best product images or videos to your Instagram page using the official show hashtags #Butterdome, #HandmadeLive and #Edmonton
- Like and share show related content from our Instagram (@ButterdomeCraftSale) and/or Facebook page (@Butterdome)
- Download and share our official Social Media Assets in your show related posts.

# **Regulations & Insurance**

### Exhibitor Regulations

Please note, we will be actively enforcing the following rules on set-up day and throughout the show. By complying with these guidelines, you allow the show to run smoothly for everyone.

- \* You are only permitted to display the products outlined in your contract. The addition of non-juried products, other artisans' work or commercial products will result in termination of your participation.
- \* Jewellery products in non-jewellery booths is not permitted unless indicated in your contract.
- \* The price of work for sale must not be altered or changed during the show.
  - o "Reduced Price", "Sale", "Show Special", two-tier pricing (e.g. \$30.00 \$25.00 on price tag/ticket), or other signs of this nature are not permitted.
- \* Business must solely be conducted in your booth space without disruption to neighbouring exhibitors.
- \* Video displays, music, or other attention-grabbing devices require prior Show Management approval.
- \* Your display must not exceed your assigned booth size.
- \* You must comply with all public health, fire, and electrical regulations.
- \* If you wish to display or distribute flyers not directly related to your craft, prior approval from Show Management is required.
- \* You must always wear your exhibitor badge during the show.

### Photography

Photography of another artisan's booth or work is not allowed unless you have their permission to do so. Customers must also acquire your consent prior to taking any photos. If you observe anyone taking photos of your work without your permission, please inform a member of our Show Management team. Accredited media personnel and show staff wearing ID Badges are permitted to shoot videos and take photos for promotional purposes.



#### Gourmet Foods

Food exhibitors must comply with all federal, provincial, and municipal public health guidelines as well as package-labelling and facility regulations in accordance with Health Canada. All exhibitors with food products must complete the <u>Alberta Health Services Vendor Notification Form</u> at least **thirty (30) days** before the show.

\*IMPORTANT\* Please refer to the Show Details included on pg. 1 of this guide when completing the 'Event Details' sections of the online form. When prompted enter 613.241.5777 in the 'Organizer Phone Number' field and info@signatures.ca for the 'Organizer Email'.

All food sampling must take place within your assigned booth space and must have clear ingredient labels with allergen alerts posted.

### Body Care & Home Fragrance

For the health and safety of our attending customers and other participating artisans, candles, soaps, bath bombs, perfumes and other heavily scented products must be wrapped or tightly contained for display.

### Single-Use Plastics

As an event organizer, we are committed to supporting the shift towards a greener future and your proactive efforts in embracing sustainable practices that will not only help protect the environment but also enhance the overall customer experience.

In compliance with City of Edmonton legislation in effect since July 1<sup>st</sup>, 2023, the distribution of single-use plastic checkout bags and polystyrene foam ('Styrofoam') plates, cups, bowls, and containers is prohibited at the show. Exhibitors are encouraged to utilize alternative packaging options such as reusable bags, paper bags or containers made from other sustainable materials. More detailed information on this legislation can be found here.

### Fire Regulations

The University of Alberta, in accordance with the Alberta Fire Safety Code and Fire Service, requires that all decorations and materials for display are flameproof. This law does not apply to your work. An inspector will be visiting every booth on set-up day to conduct fire tests on all display materials.

It is recommended that you test all your materials prior to arrival for set-up. Hold a flame to a sample of the material for 12 seconds; if it burns for more than 2 seconds after you remove the flame, it is not acceptable. Flame proofing should be done well in advance of the show as materials may require more than one application and will require drying time for maximum absorption. Some facilities require proof of flame proofing, please bring your documentation with you. There are products available in spray or liquid applications at retail stores such as Home Hardware, Canadian Tire and Amazon.

### Electrical Regulations

Each booth is supplied with 750 watts of electrical power. Power is supplied to the individual booths through the installation of a single shared outlet – one plug-in per booth. Bring a power bar, or more if required, for power distribution within your booth. Extension cords must be grounded with three prong plugs.

<u>Lighting is required in your booth</u>, as the some of the overhead lighting will be off to create ambiance. You may bring your own lighting or rent additional lighting from <u>Global Convention Services</u> to ensure your display is sufficiently lit to showcase your products.



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Displays should be designed so the lights are mounted securely on a non-conductive material (i.e. e.g. wood or rubber) and are aimed away from draped curtains. Metal clamp-on lamp holders **cannot** be mounted directly on the metal tubes used in the construction of display booths.

Additional venue/supplier electrical policies include, but are not limited to:

- Latex wire cord, duplex, and triplex plugs are not permitted.
- Equipment which trips circuits due to overload may not be restarted until Global Convention Services has found the source and corrected the problem.
- Wall and pillar plugs distributed around the building are for the specific use of the University of Alberta and its exclusive service providers and are not for the use of exhibitors. A fee will be charged if these outlets are used, or they may be disconnected at the discretion of the building.
- The use of small appliances such as kettles, irons, portable heaters, or microwave ovens are not permitted in your booth unless additional power is purchased from <u>Global Convention Services</u>.



Any electrical products used in your display or being sold by you (i.e. lamps, etc.) must be CSA approved and have a CSA sticker or stamp on them. Remember to turn your lights off every night.

### Insurance Requirements

Liability insurance with a minimum \$2,000,000 coverage is required. We recommend that you contact your regular insurance provider first to provide coverage. If they are unable to provide coverage, there are some providers who specialize in insurance for exhibitors. Signatures does not endorse any providers, but information on these insurers is widely available online.

### **Hotel Info**

Reduced rates for our exhibitors have been negotiated at the hotel listed below. Please identify yourself as a Signatures Shows participant to receive the discounted rate (subject to availability). After the reservation deadline, these rates may still be offered subject to availability and at the hotel's discretion.

#### Campus Tower Suite Hotel - 11145 87 Avenue NW, Edmonton, AB, T6G 0Y1 | 780.439.6060

#### $\star\star\star$

The hotel offers discounted parking for vehicles under 6', free Wi-Fi, business centre and onsite restaurants.

Group Code: HMS#8112034

<u>Cut-Off Date</u>: Room rates are guaranteed until <u>April 9<sup>th</sup>, 2025</u>.
 <u>Rate:</u> \$135/night for a Junior Suite with Full Kitchenette
 \$139/night for a 1 Bedroom Suite with Full Kitchenette

**\$250/night** for a 2 Bedroom Suite with Full Kitchenette Rates are based on single or double occupancy and exclude taxes.

**Reservations:** Call or book your reservation online.

Distance: 500 m; 7 min walk



# **Checklist**

Check ☑when completed:

Make hotel reservations ( <b>Deadline: April 9</b> <sup>th</sup> , <b>2025</b> )
Order Exhibitor Identification Badges (Deadline: April 17th, 2025)
Order discounted show tickets - (Deadline: April 17th, 2025)
Order display equipment from Global Convention Services (if required)
Order additional power from Global Convention Services (if required)
Arrange for the shipment of goods and display material (if shipping)
Arrange for insurance coverage
Fireproof materials used in display
Email existing customers and encourage them to come to the show
Promote your participation on social media
Hire staff to help with move-in & move-out and/or during show hours (if required
Arrange childcare for children under 15 during move-in & move-out (if applicable
Food vendors - Complete the Alberta Health Services Vendor Notification Form

